<table>
<thead>
<tr>
<th>TSC Category</th>
<th>Business Relations</th>
</tr>
</thead>
<tbody>
<tr>
<td>TSC</td>
<td>Stakeholder Management</td>
</tr>
<tr>
<td>TSC Description</td>
<td>Manage stakeholders to achieve organisational goals</td>
</tr>
</tbody>
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<table>
<thead>
<tr>
<th>TSC Proficiency Description</th>
<th>Level 1</th>
<th>Level 2</th>
<th>Level 3</th>
<th>Level 4</th>
<th>Level 5</th>
<th>Level 6</th>
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<tbody>
<tr>
<td></td>
<td>ACC-BRL-3002-1.1</td>
<td>ACC-BRL-4002-1.1</td>
<td>ACC-BRL-5002-1.1</td>
<td>ACC-BRL-6002-1.1</td>
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<tr>
<td>TSC Description</td>
<td>Participate in programmes and activities to enhance stakeholder relationships</td>
<td>Manage programmes and activities to enhance stakeholder relationships</td>
<td>Manage stakeholders on finance, business and accounting</td>
<td>Establish strategic business partner relationships</td>
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### Knowledge

- Types of stakeholders
- Organisational policies and procedures
- Business environment
- Potential conflicting interests amongst stakeholders

### Abilities

- Identify and carry out necessary activities to support programmes to enhance stakeholder relationships
- Communicate organisation’s position in response to stakeholders’ queries
- Extract relevant and accurate data from existing information systems to respond to stakeholders’ informational needs
- Evaluate effectiveness of programmes and activities in accordance with key performance indicators
- Engage and communicate effectively to stakeholders through programmes
- Extract relevant and accurate data from existing information systems to respond to stakeholders’ informational needs
- Prepare financial information in accordance to government standards
- Engage and communicate financial and accounting information effectively to stakeholders
- Extract relevant and accurate data from existing information systems to respond to stakeholders’ informational needs
- Perform and produce a stakeholder analysis
- Perform and produce a stakeholder analysis
- Establish an effective communication management plan
- Perform and produce a business partner analysis
- Formulate investor relations strategies to engage all investors and stakeholders connected with the organisation
- Marry investor relations and clear communications skills to support effective and positive engagement with investors