<table>
<thead>
<tr>
<th>TSC Category</th>
<th>Strategic Business Management</th>
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</thead>
<tbody>
<tr>
<td>TSC</td>
<td>Macroeconomic Analysis</td>
</tr>
<tr>
<td>TSC Description</td>
<td>Evaluate impact of external factors on the organisation</td>
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<table>
<thead>
<tr>
<th>TSC Proficiency Description</th>
<th>Level 1</th>
<th>Level 2</th>
<th>Level 3</th>
<th>Level 4</th>
<th>Level 5</th>
<th>Level 6</th>
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<tbody>
<tr>
<td></td>
<td>ACC-SBM-3004-1.1</td>
<td>ACC-SBM-4004-1.1</td>
<td>ACC-SBM-5004-1.1</td>
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<tr>
<td>Demonstrate understanding of business climate</td>
<td>Analyse immediate threats or opportunities on organisation's wider environment</td>
<td>Evaluate the influences and impact of the rapidly changing business environment on organisation's performance</td>
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**Knowledge**

- Organisation's business
- Business environment and its impact
- Geographical and national policies and regulations
- Tax treaties
- Business and economic treaties
- Impact of current, available and future technologies for businesses
- Relevant economic analytical models and tools

**Abilities**

- Extract relevant and accurate data from existing systems to perform business analysis
- Interpret and analyse impact of business, economic and tax treaties on the organisation accurately
- Extract relevant and accurate data from existing systems to perform business analysis
- Scan the organisation’s environment for business, economic, tax, technology and legislative changes that may impact the organisation
- Identify factors of an organisation’s environment that are strategically important
- Conduct industry analysis to understand environmental forces that impact the organisation
- Extract relevant and accurate data from existing systems to perform business analysis
- Interpret and analyse impact of business, economic and tax treaties on the organisation accurately
- Anticipate possible impacts from government legislation
- Communicate effectively on the analysis of the impact of technology on the organisation and its environment