<table>
<thead>
<tr>
<th>TSC Category</th>
<th>Project Finance</th>
</tr>
</thead>
<tbody>
<tr>
<td>TSC</td>
<td>Capital Raising</td>
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<thead>
<tr>
<th>TSC Description</th>
<th>Acquire or raise capital and funds to carry out organisational goals and objectives</th>
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<tr>
<th>TSC Proficiency Descriptions</th>
<th>Level 1</th>
<th>Level 2</th>
<th>Level 3</th>
<th>Level 4</th>
<th>Level 5</th>
<th>Level 6</th>
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<tbody>
<tr>
<td>TSC Category</td>
<td>EGS-CFI-3001-1.1</td>
<td>EGS-CFI-4001-1.1</td>
<td>EGS-CFI-5001-1.1</td>
<td>EGS-CFI-6001-1.1</td>
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<tr>
<td>TSC Description</td>
<td>Apply basic corporate funding principles for capital raising</td>
<td>Design cash management solutions</td>
<td>Evaluate strategic considerations in capital raising against business needs</td>
<td>Lead capital raising for organisation</td>
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### Knowledge
- Liquidity management
- Working capital management
- Financial information management
- Risk management
- Range of available capital raising instruments
- Developments in the investment market
- Intricacies of debt leveraging and its impact on the organisation’s risk profile and financial position
- Deliberate strategic considerations in capital raising against business needs in highly complex situations
- Develop good presentation and negotiating skills to engage prospective investors, capital markets and financiers
- Formulate strategies taking into account new risks that could threaten liquidity of the organisation to ensure there is enough access to cash to weather possible disruptions
- Keep the leadership team on track with the right financial metrics

### Abilities
- Perform basic forecasts of cash flows as part of working capital cycle
- Assist in performing cash and financial budget statements
- Formulate the organisation’s cash management solutions
- Formulate and manage organisation’s liquidity
- Formulate efficient payment processing methods
- Consider different channels of payments
- Manage cash flow control
- Perform reporting and forecasting of cash flow
- Monitor risks that could threaten liquidity of the organisation
- Manage risk control
- Deliberate strategic considerations in capital raising against business needs
- Develop good presentation and negotiating skills to engage prospective investors, capital markets and financiers
- Evaluate strategies taking into account new risks that could threaten liquidity of the organisation to ensure there is enough access to cash to weather possible disruptions
- Support the leadership team to ensure that it is on track with the right financial metrics
- Monitor new risks that could threaten liquidity of the organisation and ensure there is enough access to cash to

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