## TSC Category
Investment and Financial Management

## TSC
Deal Syndication and Arrangement

## TSC Description
Identify and assess syndication opportunity based on size and risk levels, invite other lenders for syndication and arrange for finalise loan syndication through legal means

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<th>TSC Proficiency Description</th>
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<td>Identify potential syndication partners and design loan structures based on loan requirements and creditworthiness</td>
<td>Manage loan syndication process to ensure agreement between borrowers and lenders</td>
<td>Oversee loan syndication process to ensure adherence to internal control policies</td>
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### Knowledge
- Credit analysis
- Loan structuring and pricing
- Credit proposals
- Stakeholder management
- Underwriting
- Financial regulations and policies

### Abilities
- Identify potential lenders for syndication
- Assess creditworthiness of borrowers
- Develop credit proposals to ensure borrowers meet all requirements
- Design loan structure for borrowers
- Prepare term and legal documentation for loan syndication
- Propose potential lenders for syndication
- Review credit proposals to ensure credit worthiness of borrowers
- Evaluate loan structure for borrowers
- Review term and legal documentation for agreement between lenders and borrowers
- Align lenders and borrowers objectives to ensure compliance with the terms of the Credit Agreement and other governing documents
- Endorse organisation strategies for lender syndication
- Oversee and develop loan market insights and guidance on syndicated financing
- Drive adherence to internal control policies during loan structuring, term documentation and legal documentation
- Lead teams' knowledge on loan syndication practices and policies
- Establish network with prospective clients
|   |   |   |   | • Present syndicated loan products to prospective clients  
|   |   |   |   | • Lead the due diligence process by answering financial, strategy-based and credit structure questions raised by lenders |